

B2G VICTORY

AREAS OF EXPERTISE

Certification (National, State & Local)
Proposal Management & Strategy
Capability Statements
Coaching (1-on-1 and Group)
Training & Seminars
Community Engagement & Outreach

INDUSTRIES SERVED

Government Entities
Prime Contractors
Small Businesses
Woman-owned Businesses
Minority-owned Businesses
Veteran-owned Businesses
LGBTQ+ Businesses

CERTIFICATIONS

National
WBE - WBENC Certification
Small Business - SBA

State
HUB - State of Texas

Local
HireHouston First
WBE & SBE - Port Houston
SBE - METRO

NAICS CODES

54161 Management Consulting Services
541611 Administrative Management & General Management Consulting Services
541613 Marketing Consulting Services
561410 Document Preparation Services
611420 Computer Training
611430 Professional & Management Development Training
711510 Independent Artists, Writers & Performers

TAX ID # 85-0517557
CAGE CODE 9GEJ9

UEI #
DRQ7CADTUTZ9

NIGP CODES

918 21 Business Consulting
918 35 DBE or HUB Consulting
918 75 Management Consulting
918 76 Marketing Consulting
918 79 Minority, Women, Veteran & Small Business Consulting
918 87 Procurement Consulting
924 35 In-Servicing Training, Employees
924 60 Not for Credit Classes, Seminars & Workshops
956 5 Business Research Services
956 35 Internet Database Subscription
961 90 Writing Services
961 61 Public Speaking Services

REFERENCES

Honesty Construction Group
Greg Williams, Principal/Owner
marketing@honestycg.com

Houston Community College
Veronica Douglas, Manager—Small Business Development Program
veronica.douglas@hccs.edu

U.S. Small Business Administration
Mark Winchester, Deputy District Director—Houston office
mark.winchester@sba.gov

INSURANCE COVERAGE

\$1 Million General Liability
\$1 Million Professional Liability
\$1 Million Workers Comp

BY THE NUMBERS

240+
Government Entity / Prime and Agency Partnerships

300+
Speaking Engagements

\$6.8B
In Awarded Value

88.5%
Win Rate

40+
Sectors of Current Clients



Julie Irvin Hartman, MBA
Co-Founder & Certified Proposal Manager

CONTACT

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