

# B2G VICTORY

## AREAS OF EXPERTISE

Certification (National, State & Local)  
Proposal Management & Strategy  
Capability Statements  
Coaching (1-on-1 and Group)  
Training & Seminars  
Community Engagement & Outreach

## INDUSTRIES SERVED

Government Entities  
Prime Contractors  
Small Businesses  
Woman-owned Businesses  
Minority-owned Businesses  
Veteran-owned Businesses  
LGBTQ+ Businesses

## CERTIFICATIONS

National  
WBE - WBENC Certification  
Small Business - SBA

State  
HUB - State of Texas

Local  
HireHouston First  
WBE & SBE - Port Houston  
SBE - METRO

## NAICS CODES

54161 Management Consulting Services  
541611 Administrative Management & General Management Consulting Services  
541613 Marketing Consulting Services  
561410 Document Preparation Services  
611420 Computer Training  
611430 Professional & Management Development Training  
711510 Independent Artists, Writers & Performers

**TAX ID #** 85-0517557  
**CAGE CODE** 9GEJ9

**UEI #**  
DRQ7CADTUTZ9

## NIGP CODES

918 21 Business Consulting  
918 35 DBE or HUB Consulting  
918 75 Management Consulting  
918 76 Marketing Consulting  
918 79 Minority, Women, Veteran & Small Business Consulting  
918 87 Procurement Consulting  
924 35 In-Servicing Training, Employees  
924 60 Not for Credit Classes, Seminars & Workshops  
956 5 Business Research Services  
956 35 Internet Database Subscription  
961 90 Writing Services  
961 61 Public Speaking Services

## REFERENCES

**Honesty Construction Group**  
Greg Williams, Principal/Owner  
marketing@honestycg.com

**Houston Community College**  
Veronica Douglas, Manager—Small Business Development Program  
veronica.douglas@hccs.edu

**U.S. Small Business Administration**  
Mark Winchester, Deputy District Director—Houston office  
mark.winchester@sba.gov

## INSURANCE COVERAGE

\$1 Million General Liability  
\$1 Million Professional Liability  
\$1 Million Workers Comp

## BY THE NUMBERS

**240+**  
Government Entity / Prime and Agency Partnerships

**300+**  
Speaking Engagements

**\$6.8B**  
In Awarded Value

**88.5%**  
Win Rate

**40+**  
Sectors of Current Clients



**Susan M. Repka**  
Co-Founder

## CONTACT

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